

Message Text

UNCLASSIFIED

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17

ACTION TRSE-00

INFO OCT-01 EA-10 ISO-00 NEA-10 IO-10 H-02 L-03 PA-02

PRS-01 USIA-15 SP-02 AID-05 EB-07 NSC-05 CIEP-02

SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-01

INR-07 NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 /119 W

----- 094603

R 190624Z JUN 75

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 4606

INFO AMCONGEN HONG KONG

UNCLAS MANILA 8384

USADB

DEPT PASS TRSY FOR ZINMAN

HONG KONG FOR MORRIS ALLEN

E.O. 11652: NA

TAGS: EAID, EFIN

SUBJ: REQUEST FOR INFORMATION: IBRD PROCUREMENT PRACTICES

REF A) MANILA 4981 (NOTAL) B) STATE 98811 (NOTAL)

1. IN CONNECTION WITH ONGOING EXAMINATION AND ANALYSIS

US SHARE OF ADB PROCUREMENT, WOULD APPRECIATE INFORMATION
ON HOW IBRD STRUCTURES IFB'S ON PROJECTS SPECIFYING
SUPPLY AND ERECTION OF EQUIPMENT.

2. REFTELS DISCUSSED PROBLEMS ENCOUNTERED SOME US
SUPPLIERS IN TENDERING FOR IFB'S WHICH REQUIRED NOT
ONLY SUPPLY AND DELIVERY BUT INSTALLATION AND ERECTION
AS WELL; PROPOSED APPROACH TO ENCOURAGE WIDER US SUPPLIER
PARTICIPATION.

3. REFTELS INDICATED ADB WILLINGNESS ENTERTAIN PARALLEL

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AND COMPLEMENTARY BIDS ON NAM NGUM PROJECT, PROVIDING

ACCEPTABLE TO BORROWER. WESTINGHOUSE SUBSEQUENTLY
INFORMED USADB ON ANOTHER ADB PROJECT, EGAT (THAILAND)
INSISTED ON SINGLE BID FOR SUBSTATION ELECTRICALS.

4. WOULD APPRECIATE LEARNING PERCENTAGE IBRD-FINANCED
TENDERS ISSUED IN QUOTE SUPPLY AND ERECT UNQUOTE
FORMAT, AND EXPERIENCE RE US FIRMS RESPONDING THERETO.
PLEASE REPEAT REPLY TO HONG KONG FOR ALLEN.

PURNELL

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, POLICIES, MARKET SHARE REPORTS, PROGRAMS (PROJECTS), CONTRACTS, PROPOSALS (BID)
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Draft Date: 19 JUN 1975
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Errors: N/A
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From: MANILA
Handling Restrictions: n/a
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06 JUL 2006

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